



# The Fitting Connection

November 2009



## November Lunch Meeting

PHCC North Texas November lunch meeting will be November 17th. Our guest speakers will be Doug Turner, PHCC Texas President, Nancy Jones, PHCC Executive Director and Jane Hanna, CEF (Construction Education Foundation). Come find out more about the new Apprentice Code and OSHA training that will be required as of Feb. 1, 2010. Also, they will discuss the **Apprentice Program available in the DFW area. Don't miss this one!**

We will also have our annual food drive for the Dallas Food Bank. Please bring non perishable food to the lunch meeting.

**Please don't forget to use the fax back page (20) to let me know that you plan to attend. Please invite any Contractor that hasn't been attending or who hasn't been to a meeting to join us.**

Happy Thanksgiving to you and your family.

### PHCC Lunch Meeting

November 17, 2009

Brookhaven Country Club

3333 Golfing Green Drive

Dallas, TX 75287

11:30—1:00 pm

PHCC North Texas

4340 Highlander Drive

Dallas, Texas 75287

972-818-1990

972-818-2105-fax

[www.phccnorthtexas.org](http://www.phccnorthtexas.org)

## Green Plumbing is Coming to Dallas!

PHCC Texas is bringing Green Plumbing Certification classes to Dallas in 2010! Dates and times will be announced soon. Call (800) 831-9313 If you could like to become a Green Plumber.

## New Licensing Requirements as of Feb. 1, 2010

New Apprentice Code and OSHA Training schedule will be available soon! PHCC Texas will schedule these classes in the Dallas/Fort Worth areas. This training is required after Feb. 1st for all apprentices who wish to take their tradesman or journeyman license exam. (If they apply to take their tradesman or journeyman license before Feb. 1st and have the required field hours, they do not have to take the new code and OSHA training. Call PHCC (800) 831-9313 (ext 204) for more information.



## Associates of the Month

### Fuelman of DFW

Fuelman is the fleet card that reduces your total cost of fueling and gives you control of your **company's fueling expense: (5% to 15% savings not uncommon)**. We are your complete fleet fueling solution. Fuelman has its own secure proprietary network with over 700 Metroplex locations, 3000+ throughout Texas, and a nationwide fueling network. There are NO contracts, set-up fees, card fees, or customer service fees. We provide superior purchase controls. ONLY fuel can be purchased—you manage where and how much fuel is purchased, with limits you choose for each card. Fuelman of DFW sends out convenient consolidated weekly reports to make tracking and reporting easier and faster, and gives you 24/7 web access for real time information. We set weekly fixed price margins with our merchants, providing more stability than retail.

Fuelman of DFW is a well established, local Texas company, with a long standing reputation for exceptional customer service. Please call us today to see if we can help streamline your fueling process. 817-838-0123

Rainbow International Restoration & Cleaning  
Rainbow International Restoration & Cleaning is a full scale Fire, Water and Smoke restoration company that has experience in both commercial and residential structures. We are a franchise system **with our Corporate "International Headquarters** based in Waco, Texas. We have franchises in 23 countries and a very large presence right here in the Dallas/Fort Worth area.

Our franchise has been in business for the last 6 years in the Dallas/Fort Worth area and has been in the top 15 of all Rainbow franchises, since they opened our doors, in both dollar volume and

## Associate continued

customer service. This great feat has been accomplished through excellent training in both the technical aspects of our business as well as superior customer service.

We do the majority of their business based on referrals from people like yourself, plumbers. Through our market research we have found that business owners and home owners call a plumber before they call a company like Rainbow or their insurance company when there is water damage to their property. Because of this Rainbow offers an aggressive referral program and they become a value added service to you and your customers. Our focus, when given a referral, is to make sure that your customer continues to use you and thank you for recommending us in their time of need.

Please feel free to contact me with any questions that you may have about our business and our industry. - Steve Simpson Remember, after a disaster there is always a Rainbow!

## Fall Webinar Series

**PHCC's increasingly popular online seminars** are free to members this fall. The upcoming slate offers a range of topics including online marketing, green technologies, emerging markets and EPA requirements. For detailed descriptions and to register for the Webinars, visit **PHCC's Web site**, [www.phccweb.org](http://www.phccweb.org), click on Meetings and Events, Online Training, Business Management Education.

## It's All About ME!

*Doug Turner 2009-2010 PHCC Texas President  
Doug Turner Plumbing  
Sugar Land, Texas*

What's he talking about? I know what you are thinking, his new position as President has gone to his head. How can he make such a statement? Wait, just hear me out. I am saying that it's all about ME, not me. The ME I'm talking about means membership and education. These are two of the building blocks of our association. They go together like biscuits and gravy. Without one you won't like the other.

I first became interested in PHCC in 1993 when the Medical Gas Endorsement became a requirement. Our firm was involved in that type of work and members of our team needed to be educated. After researching the options available we enrolled in a class taught by the local PHCC chapter, the two instructors were a couple of men named Eddie Holub and Bill Jones. During the first session a brief outline of PHCC on the local, state and national level was given. I decided that our firm needed to join. The educational aspect of the organization led me to become a member. This is something that you can't get everywhere else, not all those offering education also have membership capabilities. This is one of the characteristics that makes PHCC unique.

ME, Membership and Education. They go hand in hand, each one compliments the other. Without education, PHCC might just be a social group. Membership is the bond that ties us together. Our members are diverse in their size and scope of operations but one common thread is the desire to promote our industry and educate our people. Without education, individuals and companies stagnate and will be left behind by those who are constantly updating and training.

Often I am asked the question, "What does it cost to join PHCC?" My answer is either, "It's free." or (to borrow on the phrase of another member), "What will it cost if you don't join?" How can it be free? Easy. Our small company, about a dozen employees made a substantial savings by enrolling in the Workers Comp trust program as soon as we could, the savings in premium alone in the first year paid for more than 3 years worth of membership. And that's not counting the dividend check we received. Looking at it from

## Continued...

another angle, if you don't join you will be missing out not just in savings on insurance but on educational opportunities that come with membership. Becoming a member of PHCC is one of the best investments that a company can make in their future. But you just can't sit back and let PHCC do all the work. We are one of those places that the more you put in, the more you get out. Ask anyone that has been a board member, director or officer on any level and I guarantee that they will be in agreement.

ME, it's all about ME, Membership and Education. Membership in TX-PHGCC is the highest its' ever been and we currently have the largest state membership of our national organization. Let's set a goal of increasing membership on the state level by 10% this year. Can you think of a P-H-C firm in your area that could benefit from membership? If so, ask them to join. If they decline, ask them why. Tell them your reasons for being a member. The more quality firms that join, the stronger we become in our efforts to promote our industry. We have great member discounts and benefits, not just savings on insurance. Our apprentice program is growing and the training is second to none. Savings on Continuing Education, industry Classes, uniforms, fuel and others are at your fingertips. Education is our greatest recruiting tool. Those that are attracted to PHCC through education should see membership as a logical next step. Bring someone in your area to your next local chapter meeting. If you don't have one, pass their name on to me or Nancy Jones. We should welcome the opportunity to talk to them about membership.

So, just keep thinking about ME. I'm thinking about ME, Nancy and her staff are thinking about ME. And while we are all thinking about ME, I'll be thinking about you. May God bless you, your family, employees and your business. Until next time.—DT

Mark Your Calendar  
2010 PHCC Texas State Convention  
The Woodlands Waterway Marriott (Spring, TX)  
June 23-26, 2010

## Who Needs Social Media Anyway?

*(The following is a condensed recap of a recent PHCC Webinar, presented by Elton Rivas of Barnett Pro Contractor Supplies. The full version is posted on PHCC's Web Site, [www.phccweb.org](http://www.phccweb.org). For more information about Barnett's supply chain solutions contact Gary Livingston at 866-528-9629 ext. 5532 or by email at [glivingston@bntt.com](mailto:glivingston@bntt.com). Contact Elton at 904-254-7004, or by email at [erivas@interlinebrands.com](mailto:erivas@interlinebrands.com) or via his LinkedIn page at [www.linkedin.com/in/eltonrivas](http://www.linkedin.com/in/eltonrivas).)*

**“Facebook, Twitter, Technorati, LinkedIn...what’s next? More importantly, what the heck do I do with these mediums today and how can they help my business? This is just overwhelming. Period!”**

Social media marketing is the Internet’s version of “word of mouth advertising.” The explosion of social networks on the Internet however, has simply changed the game. We’ve gone from the normal word of mouth advertising, where people would tell a few friends about something (good or bad), to now allowing for the possibility for a rapid spread of information throughout the world in a few days, or even hours!

**Sure, sounds great doesn’t it? Seems simple too? It’s not as simple as it may seem, but that doesn’t mean you shouldn’t begin. Not all are the same, but they do have some core components:**

**Define Your Goal(s) & Start Simple:** Goals can include creating additional leads, increasing your brand awareness, monitoring feedback about your business, or a variety of others. Listen, learn, and identify, what the “tone” and “language” or social networks are for your customer group/target market before implementing any communication with them directly.

**Be Selective & Think Through Your Strategy:** Hand-select your tools for a social media marketing strategy as you would for any new program

## Continued

**Be You:** If you decide that a portion of your strategy is to engage with customers via blogs and comments on social networks, be genuine. Be consistent. Be you. At the end of the day, your personal/company brand will come across as human if you are yourself.

**Technology is a Tool:** Remember, a good solid marketing strategy with social media marketing as a portion of it will generate new business and keep your brand strong. All of these new social media sites are there to aid that strategy, NOT to be the strategy.

Social media marketing can rapidly enhance your brand and business. It can provide the accelerant that many contractors need to help boost sales. I encourage you to learn more about it. Ask questions and start small. Go Contractors!

## Tool Box Special

Tool Box Special—Featured Product: Backflow Prevention Reference Manual (Member Price \$75)

**Special Member Offer: \$56.25—November 1—December 31, 2009**

**This is the industry’s most comprehensive reference manual on backflow prevention.** It contains information and full-color illustrations on all subjects relating to backflow prevention including installation, testing, cross-connection control, repair, inspections and more. To order. Call 800-533-7694 or email [publications@naphcc.org](mailto:publications@naphcc.org). please reference Item Number 1320R.



*Surpassing Expectations*

A TRUE FULL LINE, ONE STOP  
SUPPLY HOUSE FOR ALL YOUR  
PIPE, VALVE, AND  
FIXTURE NEEDS.  
**"WE HAVE IT ALL"**



**2355 Pecan Court  
Haltom City, TX 76117**

**Local: 817.288.8891  
Metro: 214.580.1292**



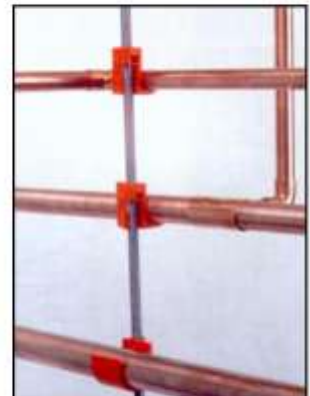
## Add-A-Hanger

- Attaches 1/2" 3/4" 1" tubing to all thread rod.
- Twists on & off. Tubes snap in & out.
- UL rated for air-handling spaces.
- Call for free samples, literature & a list of local stocking wholesalers.

Phone: 1-800-325-8739.

**pipe-tytes<sup>®</sup>**  
INC.

Manufacturing plumbing products since 1978.  
9050 16th Street Vero Beach Florida 32966  
Phone: 1-800-325-8739 Fax: 1-866-576-6200  
[www.pipetytes.com](http://www.pipetytes.com)



## PHCC's 2010 Goals

**PHCC's 2010 Goals**—Designed to Position Members to be Profitable

During its October meeting in New Orleans, **PHCC's Board of Directors approved five strategic goals** for 2010 that will drive association activities for the coming year:

- ◆ PHCC—National Association, working with state/local associations, the Educational Foundation and enhanced service groups will expend and diversify the education and training programs it provides to members and add offerings in emerging technologies and other new market opportunities
- ◆ Working with legislators, regulators and industry organizations, PHCC—National Association will promote the important impact of member contractors on the economy and job creation; promote the importance and professionalism of **PHCC's member contractors in the fields of water and energy efficiency**; and help states protect their licensing and continuing education laws.
- ◆ PHCC—National Association will increase the involvement of members as indicated by a 15% increase in attendance at the convention; increase in participation in list serves; Webinars; and more diverse participation in committees and task forces.
- ◆ Increase Membership in 2010.
- ◆ Expand the National Standard Plumbing Code to areas not covered by a national code.

PHCC, its Enhanced Service Groups (Quality Service Contractors, Construction Contractors' Alliance and Union-Affiliated Contractors) and the PHCC Education Foundation are working together to develop strategies and action items to achieve these goals in the coming year.

**The 2010 goals reconfirm PHCC's commitment to strengthen the federation and improve conditions within the industry by increasing its influence and reach, exploring new technologies, and advancing and protecting the integrity of the trade for the good of the membership**

## Challenge Air's 16 Year Gala

*You are Cordially Invited to Attend  
Challenge Air for Kids & Friends  
16 Year Anniversary*

***"Celebrating the Freedom of Flight"***

*Saturday, November 21, 2009*

*Frontiers of Flight Museum*

*Dallas Love Field*

*6911 Lemmon Avenue*

*Dallas, Texas 75209*

*6:00 PM doors open*

*8:00 PM Silent Auction ends and Dinner buffet opens*

*8:30 PM Program begins*

*Entertainment: Motown Sounds by Blue Show Band*

*Thank you for your generous support from all of us at  
Challenge Air for Kids & Friends*

*Contact Challenge Air: 877/FLY-KIDS or 214/351-3353*

## Fitting Connection Ad Rates

If your company would like to have an ad in the newsletter, please call Barbara at (972) 818-1990. All ads must be in a jpeg format

Prices for the 2009 Ads:

	1 x	6 months	1 year
Bus. Card	\$25	\$90	\$150
Half Page	\$50	\$100	\$300
Full Page	\$75	\$400	\$600

*Note: If ads are changed monthly or periodically an administrative fee of \$20.00 will be added each time.*

## 2009—PHCC North Texas Associate Members

AG Van & Truck Murray Clark	First Cardinal Raeshel Parker	Rainbow Int. S. Tarrant Co. Steven Simpson
Apex Supply Mike Williams & Don McDonald	Fuelman DFW Julie Handley	Reliable Chevrolet Cheryl Fulgham
Atmos Energy Bridget Wallace & Ronnie Frazier	Hugh Cunningham Hal Haas	Skillful Improvement Ray Dettmer
Braswell & Associates Ken Reinhardt	Jahns Supply Paul Bradley & Ken Pittman	Sleeper, Sewell Insurance Spencer McClenahan & Travis Gibson
Champion Marketing Hunter Gordon	Land Cannon Restoration Scott Pritchett	Southwest Foundation Carol Anders
Classic Chevrolet Herb Rolph	Leasing Associates Ken Weese	Spartan Tool Mark Lincoln
Compusource, Corp Len Woodruff & Mark Sandburg	L L Roberts Group Jim Tyler & L. J. Roberts	Staff One, Inc. Clifford Clegg
Dillard Associates Mike Allen & Dave Campbell	Lubrizol Bryan Hutton & Jim Price	Sunstate Equipment Cary Stone & John Sheehan
Drain Doctor Charlie Sarao	MEMCO Casey Wenzel	Symmons Industries Morris Watson
Enterprise Fleet Management Dannielle Martinez & Chris Hubble	MeritCard Gabe Nickens	<b>Teter's Faucet Parts</b> Jack Teter
Environmental Products of Texas Bob Fitzgerald	Moore Supply Tony Fairless	The Blue Book David Atterholt
Epic Supply Rody Ryon	Morrison Supply Mike Coffman	The Steam Team John Kurek
Exxon Mobil Fleet Sales Leesa Patterson	NIBCO John Seabaugh	Toto, USA Brian Nickel
FC Background Melanie Laird	Pepco Sales Steve Good	Trade Source Si McCurdy
Fasest, Inc. Mark Oxler	PlumbMaster Keith Prichard	Viega, LLC. Jaime Gomez & David Randall
Federated Insurance Adam Beck	PrePaid Legal Elsom Eldridge	Westway Sales Charlie Hall
Ferguson Enterprises Marc Cleere & Bill Jenkins	ProStar Marketing Jack Stringer & Mark Stokes	Winston Water Cooler Randy Hazzard

**PHCC of North Texas  
Texas Hold'em Casino  
Party**



**SPONSORSHIP FORM**

**Friday, January 22, 2010  
Addison Conference Center  
15650 Addison Road, Addison, TX**

**Every year PHCC North Texas has two Fund Raising Events  
The Texas Hold'em Party is the first Event for 2010  
If you would like to help Sponsor this Event Please Return this  
form to the PHCC North Texas Office  
(Sponsorship includes listing in the newsletter, web site & signage  
at the event)**

**SPONSORSHIP—\$225.00**

**Company Name** \_\_\_\_\_

**Phone #** \_\_\_\_\_ **Fax** \_\_\_\_\_

**Mail check to: PHCC of North Texas  
4340 Highlander Drive  
Dallas, TX 75287**

**For Info:  
972-818-1990  
Fax: 972-818-2105**

**Charge Card Type** \_\_\_\_\_

**Check** \_\_\_\_\_

**Number** \_\_\_\_\_ **Exp** \_\_\_\_\_

**Signature** \_\_\_\_\_

**PHCC of North Texas  
Texas Hold'em Casino**



**Party  
NO LIMIT**



**Friday, January 22, 2010  
Addison Conference Center  
15650 Addison Road, Addison, TX**

**Player Name (\$60.00)** \_\_\_\_\_

**Spectator Name (\$20.00)** \_\_\_\_\_

**Company Name** \_\_\_\_\_

**Phone #** \_\_\_\_\_ **Fax** \_\_\_\_\_

**Mail check to: PHCC of North Texas  
4340 Highlander Drive  
Dallas, TX 75287**

**For Info:  
972-818-1990  
Fax: 972-818-2105**

**Charge Card Type** \_\_\_\_\_

**Number** \_\_\_\_\_ **Exp** \_\_\_\_\_

**Signature** \_\_\_\_\_

**Limited to First 80 paid players**

**Dinner - 6:00 – 7:00 pm      Poker starts at 7:00 pm SHARP –  
No one will be seated after play has started - Must be Paid in Ad-  
vanced**

**See Attached Sheet for Rules of the tournament**

# PHCC of North Texas Texas Hold'em Tournament

When: January 22, 2010 6:00pm until completion

**POKER STARTS AT 7:00 SHARP**

Where: Addison Convention Center

Who: The first 80 people to reserve a seat

Cost: Admission \$60 Donation to PHCC North Texas

1. This is a no limit Texas Hold-em Tournament.
2. The pay-out will be 50% of the net income, divided among the final eight players. ( 30% to first, 20% to second, 15% to third, 11% to fourth, 9% to fifth, 7% to sixth, 5% to seventh, 3% to eighth )
3. Each player will receive \$2,000 in chips.
4. Any time that a player's chip count drops below \$500 in the first two hours of play, that player may re-buy an additional \$1000 chips for \$20.
5. There will be two forced bets each hand. (beginning with \$25 smalls and \$50 big blinds). The blinds will double every thirty minutes
6. Every hour we will take a 10 minute break.
7. After the second break anyone still playing may buy an additional \$1,500 in chips for \$40. No other buy-ins are allowed after this point.
8. No one may pass or give their chips to any other player.
9. In the event the game is still in progress at midnight, the game will be stopped and the pot will be distributed to the winners based upon their remaining chip count.



# Water Damage? Clean It Up!

**CALL (214) FLOODED**

and ask about our Plumber Referral Program

## The Steam Team Service Includes:

- 24 hour Water Extraction
- Crawl Space Drying
- Large Scale High-Rise Drying and Dehumidification
- Content Packing and Storing
- Insurance Approval Pricing
- Residential and Commercial

**The  
Steam  
Team**

*Fire & Water Restoration*

The Steam Team, *Serving Texas Since 1984* • 8930 Diplomacy Row Dallas, TX 75247  
[www.thesteamteam.com](http://www.thesteamteam.com) • [phcc@thesteamteam.com](mailto:phcc@thesteamteam.com)

PHCC North Texas October Table Top Lunch Meeting



PHCC North Texas October Table Top Lunch Meeting



Charlene & Wyatt Daniels, Casa View Plumbing, on cruise won from Prestonwood Rotary Club Raffle benefitting Challenge Air for Kids and Friends. Photo taken in San Juan.





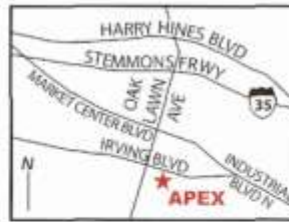
Plumbing Supplies  
Kitchen And Bath Showrooms

www.apexsupplyco.com  
email: sales@apexsupplyco.com  
Monday-Friday 7AM-5PM  
Saturday 8AM-Noon

*Your  
"Right Now"  
Plumbing  
Source*

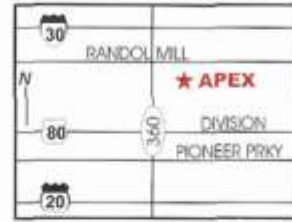
**MARKET CENTER**

180 Oak Lawn  
Dallas, TX 75207  
214-741-5463 • Fax 214-744-4193



**ARLINGTON**

440 N. Watson Rd. (360)  
Arlington, TX 76011  
Metro 817-640-4343 • Fax 817-649-2960



**RICHARDSON**

600 E. Arapaho  
Richardson, TX 75081  
972-231-5155 • Fax 972-231-5343



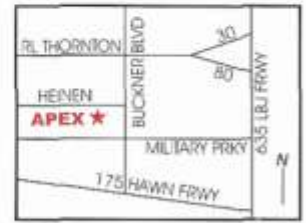
**LEWISVILLE**

510 S. Mill St.  
Lewisville, TX 75067  
972-436-1506 • Fax 972-436-1508



**EAST DALLAS**

7930 Heinen  
Dallas, TX 75227  
214-388-3456 • Fax 214-381-5770



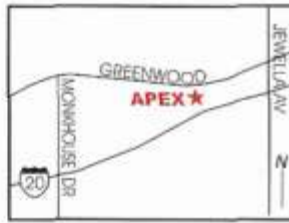
**TERRELL**

1100 E. Moore Ave.  
Terrell, TX 75160  
972-563-0046 • Fax 972-563-0146



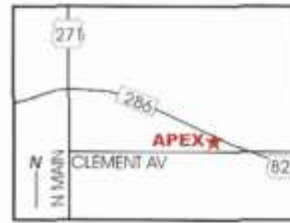
**SHREVEPORT**

3909 Greenwood  
Shreveport, LA 71109  
318-631-1801 • Fax 318-636-5607



**PARIS**

1680 NE Loop 286  
Paris, TX 75460  
903-784-2569 • Fax 903-784-7357



**SULPHUR SPRINGS**

200 Houston St.  
Sulphur Springs, TX 75482  
903-885-9559 • Fax 903-885-6083



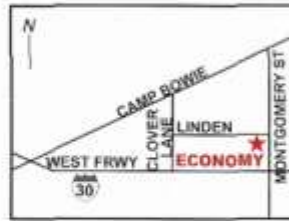
Plumbing Supplies  
Kitchen And Bath Showrooms  
Monday-Friday 7AM-5PM

*Born  
In Texas*

*Based  
In Service*

**FT. WORTH**

2200 Montgomery St.  
Ft. Worth, TX 76107  
817-732-8183  
Fax 817-732-8186



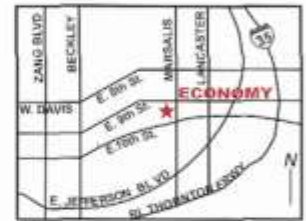
**IRVING**

820 N. Beltline Rd.  
Irving, TX 75061  
972-790-1550  
Fax 972-790-1551



**DALLAS/MARSALIS**

127 N. Marsalis Ave.  
Dallas, TX 75203  
214-948-7547  
Fax 214-948-7551



**ROUND ROCK**

808 Round Rock West Dr.  
Round Rock, TX 78681  
512-244-3326  
Fax 512-244-6947



**AUSTIN**

4708 E. 7th St.  
Austin, TX 78702  
512-385-9160  
Fax 512-385-9161



**WACO**

301 S. 15th St.  
Waco, TX 76701  
254-756-5306  
Fax 254-756-5307





**TETER'S**  
**Faucet Parts Center**

Large Inventory (214) 823-2153  
 Knowledgeable Staff 6337 Oram Dallas, Tx.



**Skillful**  
 Improvements & Restoration

Remodeling & Flood / Fire / Mold  
 Ray Dettmer, CR, CKBR, CMRS 972-279-0119  
[www.skillfulimprovements.com](http://www.skillfulimprovements.com)

2009 PHCC NORTH TEXAS BOARD OF DIRECTORS

President: Lee McFarland/Herndon/McFarland Vice President: Keith Powers/United Mech.  
 Sec./Treasurer: Gary Seiferd/SPC Mech. Past President: Tony Cox/United Mech.

CONTRACTOR BOARD MEMBERS

Tommy Thompson/ACIS  
 Howard Scarborough/ Alpha Plumbing  
 Jimmie Dale/ Baker Brothers  
 Fran McCann/Polk Mech.

ASSOCIATE BOARD MEMBERS

Mike Allen/ Dillard Associates  
 Randy Hazzard/ Winston Water Cooler  
 Raeshel Parker/ First Cardinal  
 Rody Ryon/Epic Supply

INSPECTOR BOARD MEMBER : Clinton Stanford/City of Grand Prairie



Two Men & A Truck



Visit [www.morsco.com](http://www.morsco.com) for a complete list of locations.

## MORRISON SUPPLY COMPANY

2901 Trade Center Drive  
Carrollton, Texas 75209

311 East Vickery Blvd.  
Fort Worth, Texas 76104

Contact: Mike Coffman

**214.869.2228**  
24/7 Hotline



**W**e understand that as a business owner you have a number of issues to deal with on a daily basis; we're business owners too! But your credit card acceptance and card processing should be a seamless part of what you do. With over 60 years of combined experience on our side, we want to help you secure a competitive processing rate with unparalleled service. Let MeritCard help your business run smoothly, as a partner that can support you now and as you grow into the future.

**MeritCard Solutions**  
311 S. Central Expressway  
Dallas, TX 75201  
P. (877) 39-MERIT (63748)  
F. (877) 49-MERIT  
[www.MeritCard.com](http://www.MeritCard.com)

MeritCard is a registered ISO of Wells Fargo N.A.

Let MeritCard help you focus on what you do best...leave your credit card processing to us!



- ✓ Savings - Lowest rate on credit and debit
- ✓ Service - Reliable 24 hour Customer Service
- ✓ Simple - Process with a Local Company



Call Gabe at ext. 4303  
and ask about our  
wireless terminal special

# The THOMPSON GROUP at CLASSIC

*Experienced Professionals for Commercial & Fleet Vehicle Sales*

**Experience superior service before, during and after the sale from the  
#1 commercial vehicle specialty group of its kind in the Southwest.**



**OVER 400 COMMERCIAL VEHICLES IN STOCK &  
READY FOR IMMEDIATE DELIVERY.**

**2009 Chevrolet  
Traverse**



**2009 Chevy Silverado  
Crew Cab**



**2009 Chevrolet  
Tahoe Hybrid**



**2009 Chevy  
Box truck**



**"KEN THOMPSON**, the nation's #1 Chevrolet Salesperson for 31 consecutive years makes his home at the Nation's #1 Volume Chevy Dealership – **CLASSIC CHEVROLET.**"



*Now with 2  
Locations to  
Serve You!*

**Grapevine  
Arlington**

PERSONAL · BUSINESS · FLEET  
The Thompson Group  
**CLASSIC**  
CHEVROLET

Metro  
**817-410-1560**

[www.classicfleet.com](http://www.classicfleet.com)



# GED Exam Preparation in Spanish

## Preparación del Examen de GED en Español

20 sessions / 60 hours

### COVERS ALL FIVE (5) SUBJECTS!



**Tuesdays 10/20/09 – 04/06/10**

(Winter Break 12/22 - 1/12)

**Time: 5:00 PM – 8:00 PM**

**Tuition: \$300**

**Materials: TBA (approx. \$60)**

**Location: DFW Education Center**

1401 N Royal Lane Irving 75063

This course is designed to help the participant gain a clear idea of what to expect and how to prepare for the General Educational Development (GED) examination. It is a guide to understanding the kinds of questions to expect on the 5 tests of the exam. The course is self-paced, so that attendees who study and prepare extensively will advance through the material at a rapid rate. There will also be ample time for participants who need more review of material.

Course objectives are to give the students a fair and reasonable explanation of testing procedures, scoring information and useful test-taking hints. There are 3 full-length practice tests that will give participants an understanding of what to expect in order to take the tests and pass the GED exam.

**Call 972-574-5200  
for more information**

#### REGISTRATION INFORMATION (All information is required)

Name:	Company:
Social Security Number:	Company Address:
Date of Birth:                      Gender: <input type="checkbox"/> Male <input type="checkbox"/> Female	Company City/State/Zip:
Home Address:	Work Phone: (    )
Home City/State/Zip:	Work Fax: (    )
Home Phone: (    )	Cell Phone: (    )
Email:	Date Today:
Ethnicity: <input type="checkbox"/> White, Non Hispanic <input type="checkbox"/> Asian/Pacific Islander <input type="checkbox"/> Black, Non Hispanic <input type="checkbox"/> American Indian/Alaskan Native <input type="checkbox"/> Hispanic/Mexican American <input type="checkbox"/> Other (specify)	

#### Method of Payment:

<input type="checkbox"/> Invoice – for Sponsoring Association Members only (ABC, ASA, QUOIN)	<input type="checkbox"/> Business Credit Card (MasterCard, Visa, American Express, Discover)
<input type="checkbox"/> Deduct from CEF Trust Fund Account	<input type="checkbox"/> Personal Credit Card (MasterCard, Visa, American Express, Discover)
<input type="checkbox"/> Check or Money Order State _____ DL# _____ – mail/deliver with registration form – Do not fax.	

Company Authorized Name (please print) _____	Title _____
Company Authorized Signature _____	Date _____
Cardholder Address: _____ City _____ State _____ Zip _____	Cardholder Name (please print): _____
Card #: _____ Exp. Date: _____	Cardholder Signature: _____

By signing this registration form, you agree to the registration, payment, book/materials returns, and course drop policies as they are stated in the CEF Catalog. If you have any questions please don't hesitate to contact our office.

Please return registration form along with your payment to: Construction Education Foundation, Inc. P.O. Box 612107 (mailing) 1401-A Royal Lane (physical) • DFW Airport, Texas 75261-2107 (872) 674-6200

#### For Office Use Only:

- CC Registration     CC Accounting
- CC Trng Contact     CC Scholarship
- Entered \_\_\_\_\_
- Pending \_\_\_\_\_

Fax (972) 574-3440 • [www.ntcef.org](http://www.ntcef.org)

# JOURNEYMAN/TRADESMAN PREP COURSE

Presented by Plumbing Heating Cooling Contractors North Texas

[www.phccnorthtexas.org](http://www.phccnorthtexas.org)

Dates: *(Please circle date of your choice)*

May 16-17, 2009

June 13-14, 2009

July 18-19, 2009

August 8-9, 2009

Sept. 19-20, 2009

October 17-18, 2009

November 21-22, 2009

December—no class

Location: ARS Rescue Rooter

2411 Minnis Drive

Haltom City, TX 76117

Instructor: Howard Scarborough (Lunch is not Included)

Time: 8:00 - 5:00 pm Each Day

Cost: \$295.00—Member

\$395.00—Non Member

CREDIT CARD , CASH, MONEY ORDER—NO PERSONAL CHECKS

MUST REGISTER IN ADVANCE—CLASSES LIMITED

Name: \_\_\_\_\_ Company \_\_\_\_\_

Address of Company \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_ Zip \_\_\_\_\_

Business Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Personal Phone/Cell Phone \_\_\_\_\_

Charge Card Type \_\_\_\_\_ Number \_\_\_\_\_ Expiration \_\_\_\_\_

Signature: \_\_\_\_\_ Your Test Date in Austin \_\_\_\_\_



Plumbing • Heating • Cooling  
Contractors Association

PHCC North Texas/4340 Highlander Dr./Dallas, TX 75298

972-818-1990/972-818-2105-fax



Plumbing • Heating • Cooling  
Contractors Association

Fax Back to: 972-818-2105

PHCC North Texas Lunch Meeting

November 17, 2009

11:30—1:00 pm

Location:

Brookhaven Country Club

3333 Golfing Green Drive

Dallas, TX

Program: Nancy Jones, PHCC Texas

Doug Turner, PHCC Texas President

Jane Hanna, CEF

No I will not be there \_\_\_\_

Yes I will be there \_\_\_\_\_

Names\_\_\_\_\_

Company:\_\_\_\_\_

Thank you for helping us with this.

Barbara & Aggie

**PHCC North Texas**  
4340 Highlander Dr.  
Dallas, TX 75287

972-818-1990  
972-818-2105-fax

[www.phccnorthtexas.org](http://www.phccnorthtexas.org)

Email:  
[blochridge@sbcglobal.net](mailto:blochridge@sbcglobal.net)